

# APPRAISER

## CONTINUING EDUCATION

*"Provider of Real Estate Education since 1975"*

*28 Hours of CE Offered  
in Reading and Montgomeryville*



- 7-Hour National USPAP (7 Hrs)
- PA Mandated Continuing Education Course (3 Hrs)
- How to Avoid Appraisal Review Kickback (4 Hrs)
- Investment Property Analysis (14 Hrs)

➤ *Appraisers: Complete all 28 Hours with us for \$450.00—a \$40 savings!*

- ◆ General, Residential, Broker Appraisers and Licensed Appraiser Trainees must complete 28 hours of continuing education by 6/30/19 to renew their Appraiser license.
- ◆ A current copy of USPAP is provided with the Required 7-Hour Course.
- ◆ Real Estate licensees who take all 28 hours with us will complete 10.5 of the 14 hours of MCE for their Real Estate license for the 5/31/20 renewal period, if originally licensed in real estate before 12/1/17.



*See Application for details*

[www.learnrealestate.com](http://www.learnrealestate.com)

Phone (215) 855-1265

# APPRAISER CONTINUING EDUCATION



**Reading Location**  
Reading-Berks Association of Realtors®  
Berkshire Commons, Suite 350  
2201 Ridgewood Road, Reading, PA 19605

**Montgomeryville Location**  
The Village Center - Suite 220  
515 Stump Road  
North Wales, PA 19454

## 7 HOUR NATIONAL USPAP

- ◆ *This course is required of all appraisers in order to renew their appraisal license.*
  - ◆ **APPROVALS:**
    - ⇒ Satisfies 7 hours of Appraiser Continuing Education for the 6/30/2019 renewal date.
    - ⇒ Completes 7 hours of PA Real Estate Broker/Salesperson Continuing Education for the 5/31/2020 renewal date if you were originally licensed in real estate before 12/1/2017.
- Approval # RECE004442*

Time: 9:00 am - 5:00 pm

Tuition: \$200.00 (includes required USPAP publications)

Available Dates:

Location:

National USPAP Instructor:

Friday, **JANUARY 4**

**READING**

Robert Heiserman

Friday, **FEBRUARY 1**

**MONTGOMERYVILLE**

Robert Heiserman

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# APPRAISER CONTINUING EDUCATION



## PENNSYLVANIA STATE MANDATED CE COURSE

- ◆ *This course is required of all appraisers in order to renew their Pennsylvania appraiser license. Topics include current issues, common violations and how complaints are handled.*
- ◆ **APPROVALS:**
  - ⇒ Satisfies 3 hours of Appraiser Continuing Education for the 6/30/2019 renewal date.
  - ⇒ This course gives **no** credit for Real Estate Salesperson/Broker Continuing Education.

Time: 9:00 am - 12:00 pm  
Tuition: \$85.00

## HOW TO AVOID APPRAISAL REVIEW KICKBACK

- ◆ *This course will discuss what is changing and items gaining more attention in the appraisal review process. Examples and solutions on avoiding review kickback will be presented.*
- ◆ **APPROVALS:**
  - ⇒ Satisfies 4 hours of Appraiser Continuing Education for the 6/30/2019 renewal date.
  - ⇒ This course gives **no** credit for Real Estate Salesperson/Broker Continuing Education.

Time: 1:00 pm - 5:00 pm  
Tuition: \$45.00

Available Dates:

Location:

National USPAP Instructor:

Friday, **JANUARY 11**

**READING**

Robert Heiserman

Friday, **FEBRUARY 8**

**MONTGOMERYVILLE**

Robert Heiserman

**READING** - Berkshire Commons Suite 350, 2201 Ridgewood Road, Reading, PA 19610

**MONTGOMERYVILLE** - The Village Center Suite 220, 515 Stump Road, North Wales, PA 19454

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Phone **(215) 855-1265**

# APPRAISER CONTINUING EDUCATION



## INVESTMENT PROPERTY ANALYSIS

- ◆ Understand how investment property is evaluated by a consumer and an investor. Review what is important for the proper evaluation of investment property. Discuss the differences among the same types of investment property and how to evaluate them.
- ◆ **APPROVALS:**
  - ⇒ Satisfies 14 hours of Appraiser Continuing Education for the 6/30/2019 renewal date.
  - ⇒ Completes 10.5 of the 14 hours of PA Real Estate Broker/Salesperson Continuing Education for the 5/31/2020 renewal date if you were originally licensed in real estate *before* 12/1/2017. PA Approval# RECE004634

\*Each 14-Hour course is held over 2 days; student must attend both dates to receive course credit

Time: 9:00 am - 4:30 pm

Tuition: \$ 160.00

Available Dates:

Location:

Instructor:

Fridays, **JANUARY 11** and\* **18**

**MONTGOMERYVILLE**

Dennis Cline

**READING** - Berkshire Commons Suite 350, 2201 Ridgewood Road, Reading, PA 19610

**MONTGOMERYVILLE** - The Village Center Suite 220, 515 Stump Road, North Wales, PA 19454

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Phone **(215) 855-1265**



► *Please Print:*

NAME: First \_\_\_\_\_ Middle \_\_\_\_\_ Last \_\_\_\_\_  
 ADDRESS \_\_\_\_\_  
 CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_  
 EMAIL ADDRESS \_\_\_\_\_  
 PRIMARY PHONE \_\_\_\_\_ ALTERNATE PHONE \_\_\_\_\_  
 APPRAISAL CERTIFICATION # \_\_\_\_ - \_\_\_\_ - \_\_\_\_ REAL ESTATE LICENSE # \_\_\_\_ - \_\_\_\_ - \_\_\_\_

**\*\*\* 28-HOUR INTRODUCTORY PACKAGE SPECIAL \*\*\***

**Complete all 28 Hours with us for \$450.00—a \$40 savings!**

(\$450.00 tuition must be paid in full by the first class)

**Reading Dates:**  TBD

**Montgomeryville Dates:**  1/11, 1/18, 2/1, 2/8

► *CE Courses:*

	LOCATION	DATE	TUITION
____ 7 Hour National USPAP (7 hours)	_____	_____	\$200.00
____ PA Mandated Continuing Education Course (3 Hrs)	_____	_____	\$ 85.00
____ How to Avoid Appraisal Review Kickback (4 Hrs)	_____	_____	\$ 45.00
____ Investment Property Analysis (14 Hrs)	_____	_____	\$ 160.00
<b>TOTAL AMOUNT DUE:</b>			_____

► *Payment required with application to reserve your seat:*

Check Enclosed - Made payable to *Schlicher-Kratz Institute*  
 Credit Card - (*Visa, M/C, Discover*) # \_\_\_\_\_ Exp. Date \_\_\_\_\_  
 Security Code (CVV) \_\_\_\_\_ Billing Address \_\_\_\_\_

► *Register via:*

**PHONE:** 215-855-1265, during office hours Monday - Friday 8:30 am - 4:30 pm **OR**  
**EMAIL:** sk@learnrealestate.com **OR**  
**FAX:** (215) 855-9332 **OR**  
**MAIL:** Schlicher Kratz Institute, Inc., 515 Stump Road, Suite 220, North Wales, PA 19454

- ◆ Course Registration is confirmed by email. You will also receive an email reminder the day before each class.
- ◆ Photo I.D. required for Sign-In. Transcripts are issued at the end of each class.
- ◆ **ATTENDANCE:** The Student is required to be present for the entire class session. A student who cannot attend will not be given a school transcript, and will be required to make up missed time when these courses are offered again, if space is available.
- ◆ All Appraisal Continuing Education Courses have been approved by the State Board of Certified Real Estate Appraisers. Appraisal Provider # ED-47

**www.learnrealestate.com**

Phone **(215) 855-1265** ◆ Fax **(215) 855-9332**