



# BROKER COURSES

Offered in:

**MONTGOMERYVILLE**  
The Village Center, Suite 220  
515 Stump Road  
North Wales, PA 19454

## Real Estate Brokerage & Office Management I

Mondays and Wednesdays,  
**September 12, 17, \*, 24, 26,**  
**October 1, 3**  
(\* No class on 9/19)

Instructor: **William Mulhern**

- ◆ Time: 9:00 a.m. - 2:00 p.m.
- ◆ Tuition: \$425.00 (includes all materials)

◆ **APPROVED FOR:**

- ⇒ 30 Hours, 2 Credits toward Real Estate Brokers License in the *Required* category #CR000315B
- ⇒ Completes 10.5\* of the 14 hours of PA Broker/Salesperson Continuing Education for the 5/31/2020 renewal date **IF** you were originally licensed before December 1, 2017.

◆ **TOPICS INCLUDE:**

- Planning & Organizing
- Management Skills
- Motivation
- Recruiting & Training
- Professional Development
- Time Management
- Marketing and Advertising

## Real Estate Investment

Mondays and Wednesdays,  
**October 8, 10, 15,**  
**17, 22**

Instructor: **Dennis Cline**

- ◆ Time: 9:00 a.m. - 3:00 p.m.
- ◆ Tuition: \$425.00 (includes text)

◆ **APPROVED FOR:**

- ⇒ 30 Hours, 2 credits toward Real Estate Brokers License in the *Commission-developed* category #CR000405B
- ⇒ Completes 10.5\* of the 14 hours of PA Broker/Salesperson Continuing Education for the 5/31/2020 renewal date **IF** you were originally licensed before December 1, 2017.

◆ **TOPICS INCLUDE:**

- Financing Real Estate Investments
- Financial Analysis
- Taxes and Investing in Land
- Residential Properties
- Office Building, Commercial, and Industrial Properties

[www.learnrealestate.com](http://www.learnrealestate.com) ◆ Phone (215) 855-1265

**Schlicher-Kratz Institute**  
**REGISTRATION FORM**

► *Please Print*

NAME : First \_\_\_\_\_ Middle \_\_\_\_\_ Last \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

EMAIL ADDRESS - (Please print clearly) - \_\_\_\_\_

PRIMARY PHONE \_\_\_\_\_ ALTERNATE PHONE \_\_\_\_\_

\*REAL ESTATE LICENSE # \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ APPRAISAL CERTIFICATION # \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

**\*SPECIAL NOTE: If you were originally licensed on or after December 1, 2017, you need to complete 14 hours of "new licensee" continuing education for May 2020 renewal. These courses will not satisfy that requirement.**

► <i>Course:</i>	LOCATION	DATES	TUITION
_____ <b>RE Brokerage &amp; Office Mgmt I</b> (2 credits)	Montgomeryville	9/12 - 10/3/18	\$ 425.00
_____ <b>Real Estate Investment</b> (2 credits)	Montgomeryville	10/8 - 10/22/18	\$ 425.00
TOTAL AMOUNT DUE			_____

► *Payment required with application to reserve your seat:*

- Check Enclosed - Made payable to *Schlicher-Kratz Institute*
- Credit Card - (*Visa, M/C, Discover*) # \_\_\_\_\_ Exp. Date \_\_\_\_\_  
Security Code (CVV) \_\_\_\_\_ Billing Address \_\_\_\_\_

► *Registration via:*

- ⇒ **PHONE:** (215) 855-1265;  
office hours Monday-Friday, 8:30 am - 4:30 pm **OR**
- ⇒ **MAIL:**  
Schlicher Kratz Institute, Inc.,  
515 Stump Road, Suite 220,  
North Wales, PA 19454 **OR**
- ⇒ **FAX:** (215) 855-9332 **OR**
- ⇒ **EMAIL:** sk@learnrealestate.com

**FREE CE:**

\*Pennsylvania Required CE Course provided at no additional cost when you complete a broker course in the 2018-2020 renewal period.

*Ask us for details!*

**www.learnrealestate.com**  
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