

# BROKER COURSES

Offered in:

## MONTGOMERYVILLE

The Village Center, Suite 220  
515 Stump Road  
North Wales, PA 19454



## American Houses

Wednesdays,

**April 11 & 18**

Instructor: **Robert Heiserman**

- ◆ Time: 9:00 a.m. - 5:30 p.m.
- ◆ Tuition: \$220.00 (includes all materials)
- ◆ **APPROVED FOR:**
  - ⇒ **15 Hours, 1 credit** toward Real Estate Brokers License in the *Elective* category #CR002903
  - ⇒ Completes 11 of the 14 hours\* of PA Broker/Salesperson Continuing Education for the 5/31/2018 renewal date **IF** you were originally licensed before December 1, 2015.
  - ⇒ For PA Salespersons wishing to obtain a New Jersey salesperson license, this course satisfies the additional 15 hour pre-licensing education required by New Jersey.
- ◆ **TOPICS INCLUDE:**
  - Historic Preservation: Benefits & Restrictions
  - Local Ordinances
  - Architectural Basics & Styles
  - Financial Incentives
  - Pennsylvania Programs
  - How To Value These Special Properties

### **FREE CE:**

\* Pennsylvania Required CE Course, *Rules & Regulations*, provided at no additional cost when you complete a broker course in the 2016-2018 renewal period.

*Ask us for details!*

[www.learnrealestate.com](http://www.learnrealestate.com) ◆ Phone (215) 855-1265



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## Property Management

Mondays and Wednesdays,

**June 4, 6, 11, 13, 18**

Instructor: **Dennis Cline**

- ◆ Time: 9:00 a.m. - 3:00 p.m.
- ◆ Tuition: \$425.00 (includes all materials)
- ◆ **APPROVED FOR:**
  - ⇒ 30 Hours, 2 Credits toward Real Estate Brokers License in the *Commission-developed* Category #CR000314B
  - ⇒ Completes a portion of Broker/Salesperson Continuing Education for the 5/31/2020 renewal date **IF** you were originally licensed before December 1, 2017.
- ◆ **TOPICS INCLUDE:**
  - Landlords and tenants rights
  - Leases
  - Qualifying prospective tenants
  - Rental applications
  - PA Landlord Tenant Act

## Real Estate Law

Mondays & Wednesdays,

**July 9, 11, 16, 18, 23, 25, 30,  
August 1, 6, 8**

Instructor: **William Mulhern**

- ◆ Time: 9:00 a.m. - 1:30 p.m.
- ◆ Tuition: \$470.00 (includes text and all materials)
- ◆ **APPROVED FOR:**
  - ⇒ 45 Hours, 3 credits toward Real Estate Brokers License in the *Required* category #CR000310B
  - ⇒ Completes a portion of PA Broker/Salesperson Continuing Education for the 5/31/2020 renewal date **IF** you were originally licensed before December 1, 2017.
- ◆ **TOPICS INCLUDE:**
  - Contract Law
  - Intro To Real Property
  - Leases
  - Agency
  - How Ownership Is Held & Transferred

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**Schlicher-Kratz Institute**  
**REGISTRATION FORM**

► *Please Print*

NAME : First \_\_\_\_\_ Middle \_\_\_\_\_ Last \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

EMAIL ADDRESS - (Please print clearly) - \_\_\_\_\_

PRIMARY PHONE \_\_\_\_\_ ALTERNATE PHONE \_\_\_\_\_

\*REAL ESTATE LICENSE # \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ APPRAISAL CERTIFICATION # \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

**\*SPECIAL NOTE: If you were originally licensed after December 1, 2015, you need to complete 14 hours of "new licensee" continuing education for May 2018 renewal. These courses will not satisfy that requirement.**

► <i>Course:</i>	LOCATION	DATES	TUITION
_____ <b>American Houses</b> (1 credit)	Montgomeryville	4/11 & 4/18/18	\$ 220.00
_____ <b>Property Management</b> (2 credits)	Montgomeryville	6/4 - 6/18/18	\$ 425.00
_____ <b>Real Estate Law</b> (3 credits)	Montgomeryville	7/9 - 8/8/18	\$ 470.00

TOTAL AMOUNT DUE \_\_\_\_\_

► *Payment required with application to reserve your seat:*

Check Enclosed - Made payable to *Schlicher-Kratz Institute*

Credit Card - (*Visa, M/C, Discover*) # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Security Code (CVV) \_\_\_\_\_ Billing Address \_\_\_\_\_

► *Registration via:*

**PHONE:** (215) 855-1265; office hours Monday-Friday, 8:30 am - 4:30 pm **OR**

**MAIL:** Schlicher Kratz Institute, Inc., 515 Stump Road, Suite 220, North Wales, PA 19454 **OR**

**FAX:** (215) 855-9332 **OR**

**EMAIL:** sk@learnrealestate.com

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