



BROKER/SALESPERSON CONTINUING EDUCATION

This class offered in:

MONTGOMERYVILLE
The Village Center, Suite 220,
515 Stump Road, North Wales, PA 19454

MILITARY MORTGAGE BOOTCAMP

Presenting a VA Offer

Monday, September 25

Time: 9:00 am - 12:30 pm

Tuition: \$40.00



Instructor: Paul Carson

Guest Speaker: Jay McMaken, Military Bootcamp Founder

- ◆ Learn the skills to overcome seller objections to VA offers by “myth-busting” stereotypes with hard facts and figures that give veterans a competitive advantage in multiple offer situations. PA Approval #RECE004220
- ◆ VA Loans allow veterans to buy a home without a down payment and have more favorable financing terms than any other loan product.

Schlicher Kratz Institute

PHONE (215) 855-1265 ◆ www.learnrealestate.com



REALTOR[®] Essentials

YOU HAVE YOUR REAL ESTATE LICENSE... NOW WHAT?

Join us for an information packed series on how to kick start your business. Lots to take away in a relaxed and interactive classroom setting will help you feel comfortable with your new profession.

Review most used documents, understand the way your business works, tips and tricks to be your very best and so much more!

We know you have lots of questions and we have answers.

1 COURSE:

Mondays, October 9, 16 & 30 • 9:00 AM – 12:00 PM

Held at the Association Office

Only \$75 for each Course (7 CE)!

Instructor: Sharon Kehres

This course will
satisfy 7 of the 14 hours of
mandatory continuing
education required before
May 31, 2018.
Open to all members!



Registration done thru Schlicher-Kratz Institute of Real Estate
Call 215-855-1265 or 800-364-0380
www.learnrealestate.com

Schlicher-Kratz Institute CONTINUING EDUCATION APPLICATION

► *Please Print:*

NAME: First _____ Middle _____ Last _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

EMAIL ADDRESS _____

PRIMARY PHONE _____ ALTERNATE PHONE _____

*PA Real Estate License # _____ - _____ - _____ NJ Real Estate License # _____

***SPECIAL NOTE for PA New Licensees:** If you were originally licensed **after** December 1, 2015, (which means your real estate license number is **higher than** RS332326), you need to complete 14 hours of "New Licensee" continuing education for the May 2018 renewal. General Module and Residential Module courses will satisfy this requirement.

► *CE Courses:*

	<u>LOCATION</u>	<u>DATE</u>	<u>TUITION</u>
<input type="checkbox"/> CE: Presenting a VA Offer (3.5 hrs)	Montgomeryville	9/25/17	\$ 40.00
<input type="checkbox"/> CE: RBAR REALTOR® Essentials (7.0 hrs)	Reading-Berks Assoc. of REALTORS®	10/9, 10/16 & 10/30/17	\$ 75.00

TOTAL AMOUNT DUE _____

► *Payment required with application to reserve your seat:*

Check Enclosed - Made payable to *Schlicher-Kratz Institute*

Credit Card - (*Visa, M/C, Discover*) # _____ Exp. Date _____
Security Code (CVV) _____ Billing Address _____

► *Register via:*

PHONE: (215) 855-1265; office hours Monday-Friday, 8:30 am - 4:30 pm **OR**

MAIL: Schlicher Kratz Institute, Inc., 515 Stump Road, Suite 220, North Wales, PA 19454 **OR**

EMAIL: sk@learnrealestate.com **OR**

FAX: (215) 855-9332

- ◆ PA Real Estate Commission requires Photo ID at Sign-In.
- ◆ Continuing Education course registration is confirmed by email.
- ◆ Transcripts are issued at the end of Continuing Education classes.
- ◆ **ATTENDANCE: To adhere to Real Estate Commission regulations, you MUST be on time or you may be denied admittance to the class.** Students are required to attend all class time/sessions.

Schlicher Kratz Institute - www.learnrealestate.com
PHONE (215) 855-1265 ◆ **FAX (215) 855-9332**