



Broker/Salesperson CONTINUING EDUCATION

CE Locations:

MONTGOMERYVILLE

The Village Center, Suite 220
515 Stump Road
North Wales, PA 19454

You must complete a total of 14 hours of continuing education by 5/31/2018 to renew your license.

- If you were originally licensed before December 1, 2015, you must complete the PA Rules & Regulations course as part of your 14 hours of CE education.
- If you were originally licensed after December 1, 2015, (real estate license number between RS332326 and RS341720), you must complete 14 hours of "new licensee" CE: the General Module and the Residential Module.

◆ 3.5 HOUR CE COURSES

- ⇒ PA Rules and Regulations (*The Required Course*)
- ⇒ Ethics and Etiquette (*Required by your Association of REALTORS®*)

◆ 7 HOUR CE COURSES

- ⇒ General Module: *The Big Picture**

◆ ONLINE CE COURSES - see page 9 for details

**Denotes REQUIRED Class for New Licensees/Approved for ALL Licensees*

Schlicher-Kratz Institute

www.learnrealestate.com ◆ Phone (215) 855-1265



7 HOUR CONTINUING EDUCATION COURSES

➤ Satisfy the PA Real Estate Commission requirement for a Rules and Regulations course for all licensees.

➤ Complete the 14 hours of training required for New Licensees .

CE Locations:

General Module

⇒ “*The Big Picture*”: TOPICS INCLUDE: Duties of Licensees, Closing Costs, Agreement of Sale, Addenda and Special Clauses, Title Reports, Zoning, Agency Relationships and Representation Agreements *PA Approval #RECE001684*

Instructor: Dennis Cline

Location: Montgomeryville

Time: 9 am—5 pm Tuition: \$70.00

Tuesday, May 22

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CE Location:

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3.5 HOUR CONTINUING EDUCATION COURSES

Attend both AM and PM sessions and earn 7 hours in one day!

Tuition: \$70 to attend both classes on the same day OR
\$40 per individual class

PA Rules and Regulations

AM Session: 9 am—12:30 pm

- ⇒ Course topics include new licensing law, prohibited acts of real estate, requirements of licensees, real estate office procedures, Internet advertising *PA Approval #RECE004043*
- ⇒ *The “required” course* for all real estate licensees who were licensed before 12/1/2015 (You may substitute the General or Residential Module to satisfy this requirement.). Courses on this page will **not** count as CE for “New Licensees”.

Ethics and Etiquette

PM Session: 1 pm—4:30 pm

- ⇒ Provides a practical look at ethics issues that are commonplace in the market. Review recent changes in the Code of Ethics and discuss how changing market conditions present decisions requiring “etiquette” *PA Approval #RECE001623*
- ⇒ Satisfies NAR biennial ethics training requirement due by 12/31/18

Instructor: William Mulhern

Location: Montgomeryville

Time: 9 am—5 pm

Tuition: \$70.00

Wednesday, May 23

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Online Continuing Education for Real Estate Licensees

Complete your 14 hours of CE online with these convenient options:

Licensed *before* 12/1/2015?...

➤ **PA Renewal Package 1 or 3**

\$134 includes:

PA Rules and Regulations - required by the PA Real Estate Commission
NAR: May the Code be with You - course required by your Association of Realtors®
Additional electives to complete 14 hours

Licensed *after* 12/1/2015?...

➤ **PA Renewal Package 2 - First Time Renewal**

\$134 includes:

Two courses required by the Commission the first time you renew your license: *PA General Module* and *PA Residential Module*

Licensed in PA *and* NJ?...

➤ **PA/NJ Renewal Package**

\$149 includes:

The courses in this package satisfy the continuing education requirements for **both** the Pennsylvania renewal due in May 2018 and the New Jersey renewal due in June 2019.

Looking for just a few CE hours? Individual courses may also be purchased.



Access the courses at:

Learnrealestate.com/real-estate/online

Learnrealestate.com

Phone (215) 855-1265

Schlicher-Kratz Institute CONTINUING EDUCATION APPLICATION

► Please Print:

NAME: First _____ Middle _____ Last _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

EMAIL ADDRESS _____

PRIMARY PHONE _____ ALTERNATE PHONE _____

*PA Real Estate License # _____ - _____ - _____ NJ Real Estate License # _____

*SPECIAL NOTE for PA New Licensees: If you were originally licensed after December 1, 2015, (which means your real estate license number is higher than RS332326), you need to complete 14 hours of "New Licensee" continuing education for the May 2018 renewal. General Module and Residential Module will satisfy this requirement.

► CE Courses:

LOCATION

DATE

TUITION

3.5 Hour CE Courses:

PA Rules & Regulations (3.5 hrs)

Ethics & Etiquette (3.5 hrs)

7 Hour CE Courses:

General Module (7 hrs)

\$ 70.00

TOTAL AMOUNT DUE _____

► Payment required with registration. Credit cards are processed on the day of registration.

Check Enclosed - Made payable to *Schlicher-Kratz Institute*

Credit Card - (*Visa, M/C, Discover*) # _____ Exp. Date _____

Security Code (CVV) _____ Billing Address _____

► Register via:

PHONE: (215) 855-1265; office hours Monday-Friday, 8:30 am - 4:30 pm **OR**

MAIL: Schlicher Kratz Institute, Inc., 515 Stump Road, Suite 220, North Wales, PA 19454 **OR**

EMAIL: sk@learnrealestate.com **OR**

FAX: (215) 855-9332

- ◆ PA Real Estate Commission requires Photo ID at Sign-In.
- ◆ Continuing Education course registration is confirmed by email.
- ◆ ATTENDANCE: **To adhere to Real Estate Commission regulations, you MUST be on time or you may be denied admittance to the class.** Students are required to attend all class time/sessions.

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